

TOP PERFORMERS 2007 *awards*

www.topperformersawards.ca

OFFICIAL WINNERS 2007 TOP PERFORMERS AWARDS CONGRATULATIONS to all our winners!

Accountants

Platinum: PricewaterhouseCoopers
*Gold: Grant Thornton
BDO Dunwoody
Silver: KPMG

Advertising Agencies

*Platinum: 5th Business
Marcom Group
Gold: Mediamix Marketing
*Silver: Impaq Marketing
All Star Pitchers

Air Conditioning Contractors

Platinum: Applewood Air Conditioning
Gold: Peel Heating & Air Conditioning
Silver: Atlas Air ClimateCare

Architects

Platinum: Adamson Associates
Gold: Barrett Architect
Silver: Reinders+Reinder Ltd.

Auto Dealers

*Platinum: BMW Mississauga
Erin Park Lexus
Gold: Briarwood Chevrolet
*Silver: Mercedes Benz
Whiteoak Ford Lincoln

Auto Detailing/Service Centres

Platinum: Mississauga Kar Kare Centre
Gold: Tender Touch Car Wash
Silver: Applewood Service Centre

Auto Leasing

*Platinum: Signature Leasing
Lease Busters
Gold: Applewood National Leasing
Silver: Quest Automotive Leasing

Auto Rental

Platinum: Avis
Gold: Discount Car & Truck Rental
*Silver: Hertz
Dollar Thrifty

Bank/Financial Institutions

Platinum: TD Canada Trust
*Gold: CIBC
RBC Royal Bank
Silver: Scotiabank

Buffet Restaurants

Platinum: Mandarin
Gold: Bombay Bhel
Silver: Host Fine Indian Cuisine

Business Networking Associations

*Platinum: Mississauga Board of Trade
Gold: Port Credit Business Association
Silver: Mississauga Tourism

Business Schools

*Platinum: Sheridan College Institute
Humber College
Gold: Academy of Learning
Silver: Trios College

Cafes

Platinum: Second Cup
Gold: Starbucks
Silver: Apricot Tree

Catering Services

Platinum: Encore Events
Gold: Pickle Barrel
Silver: Molinaro's

Cellular Centres

*Platinum: FIDO
Bell World
Rogers
Gold: Telus
Silver: Fox Wireless Communications

Commercial Real Estate

Platinum: Re/Max Professionals
*Gold: Colliers
CB Richard Ellis
Silver: J.J. Barnicke

Computer Sales

Platinum: Dell Canada
Gold: Apple Canada
*Silver: Acer Canada
Computer Depot

Computer Software

Platinum: Microsoft
Gold: Lynch Technologies
Silver: Fenix Data Systems

Construction Building Contractors

Platinum: Ellis Don Construction
Gold: PCL Constructors
Silver: BCC Constructors

Convention Facilities

Platinum: Mississauga Convention Centre
Gold: Living Arts Centre
*Silver: International Centre
Verdi Hospitality

Courier Companies

Platinum: Purolator
Gold: UPS
Silver: Canpar

Display Exhibit Companies

Platinum: Fastsigns
*Gold: Northern Display Service
Syline Exhibits
Silver: Kubik Inc.

Electronic Equipment Suppliers

Platinum: LG Electronics
Gold: Sharp Electronics
Silver: Panasonic Canada

Employment Agencies

Platinum: Kelly Services
*Gold: Drake
Spherion
Silver: People Bank

Event Planners

Platinum: Encore Events
Gold: Air Combat Zone

Financial Planning Consultants

Platinum: RBC Financial Group
Gold: Scotia McLeod
Silver: Investors Group

Fitness Health Centres

Platinum: GoodLife Fitness
Gold: Club Meadowvale
Silver: Ontario Racquet Club

Florists

Platinum: Carisma Florist
Gold: Flowers Unlimited
Silver: The Flower Shop

Freight Forwarding

Platinum: Kuehne+Nagel Ltd.
Gold: ROE Logistics
Silver: Cargo Alliance

Funeral Homes

Platinum: Simple Alternative Funeral Centre
Gold: Turner & Porter
Silver: Skinner & Middlebrook

Golf Courses

Platinum: Lionhead Golf Club
Gold: Royal Ontario Golf Club
Silver: Royal Woodbine Golf Club

Graphic Designers

Platinum: Jellybean Imaging
Gold: Adora Graphics
Silver: Grant Design Group

Hotels

Platinum: Delta Meadowvale Resort
Gold: Waterside Inn
*Silver: Hilton Toronto Airport
Stage West Hotel
Holiday Inn Select Toronto Airport

Insurance Brokers

Platinum: CG&B Group
Gold: Martin & Wright Insurance
Silver: CMD Insurance

Investment Dealers

Platinum: TD Waterhouse
Gold: Scotia McLeod
*Silver: CIBC Wood Gundy
BMO Nesbitt Burns

Janitorial Services

Platinum: ServiceMaster
Gold: Interior Care
Silver: Century Building Services

Landscaping Services

Platinum: Silverbel Landscaping
Gold: Fram Commercial
Silver: Landmark Landscaping

Lawyers

Platinum: Pallett Valo
Gold: Keyser Mason & Ball
Silver: Daigle & Hancock

Limousines

Platinum: Rendez-Vous Limousine
Gold: Erinmills Limousine
Silver: Enchanted Limousine

Management Training

Platinum: The Centre for Education
& Training
Gold: JAG Associates
Silver: Dale Carnegie Group

Moving & Storage

Platinum: AMJ Campbell Van Lines
Gold: Taylor Moving
Silver: Avenue Moving

Office Furniture & Equipment

Platinum: Tymont Business Furniture
Gold: Corporate Business Enterprises
Silver: Envirotech Office Systems

Office&Desk Space Rental Service

*Platinum: Canadian Executive Centres
The Rostie Group
Gold: Corporate Business Enterprises
Silver: Global Prime Office

Office Supplies & Equipment

Platinum: Staples
Gold: Office Depot
Silver: Grand & Toy

Out of Town Resorts

Platinum: Deerhurst Resort
*Gold: Millcroft Inn
Taboo Resort
*Silver: Delta Rocky Crest
Hockley Valley Resort

Pharmaceutical Companies

Platinum: GlaxoSmithKline
Gold: AstraZeneca
Silver: Church & Dwight

Printers/Copiers

Platinum: Kwik Kopy
*Gold: Printing House
RP Graphics
Silver: St. Joseph Communications

Promotional Products

Platinum: JDS Promotions
Gold: The Award Store
Silver: EmbroidMe

Real Estate Brokers

Platinum: RE/Max
Gold: Century 21
Silver: Susan A. Ryan Real Estate

Real Estate Design-Build

Platinum: Trumbley & Hampton
Gold: First Gulf Design-Build
*Silver: Maple Reinders
Urbacon Design Build

Real Estate Developers

Platinum: Orlando Corporation
Gold: Erin Mills Development
*Silver: Smart Centres
Kaneff Properties

Restaurants

*Platinum: Alioli Ristorante
Lucy's Seafood Kitchen
*Gold: Michael's Back Door
Ristorante Aielli
Rogues
Silver: Piatto

Retirement Homes

Platinum: Sunrise Senior Living
Gold: Amica Mature Lifestyles
Silver: Erin Mills Lodge

Security Services

Platinum: ADT Security
Gold: G4S Security Services
Silver: Citiguard

Signs

Platinum: Fastsigns
Gold: Freestyle Signs
Silver: Teksign

Spa's Esthetics

Platinum: Donato Spa
*Gold: Silvery Blue Butterfly Spa
Sherwood VillageSpa
Silver: Civello Salon

Sports Bar Pubs

Platinum: Failte Irish Pub
Gold: Mad Dogs & Englishmen
Silver: Pump

Telecommunications Consultants

Platinum: Bell Canada
Gold: Blink Communications
Silver: Schooley Mitchell Telecomm

Telephone Equipment Systems

Platinum: Williams Telecommunications
Gold: Instatel Communications

Transportation Providers

Platinum: VIA Rail
Gold: CN Rail
Silver: Transpro Freight Systems

Travel Agencies

Platinum: Vision 2000 Travel Group
Gold: Cameo Travel
Silver: Merit Vacations
Advantage Meadowvale Travel

Warehouse Merchandise Retail

Platinum: Costco
Gold: Sam's Club
Silver: ASL Distribution

Water Companies

Platinum: Cedar Springs
Gold: Culligan
Silver: Canadian Springs

*Asterisk Denotes Tie Vote
(In alphabetical order)

Presented by:

Mississauga Business Times

Platinum Winners
TOP PERFORMERS 2007 awards

Community involvement is a big part of Top firms' success

Commitment to customers and the community sums up the reason Carisma Florists took platinum in our florists category according to co-owner Ron Mazzuco. He and partner Mario Fellone started the shop at 720 Burnhamthorpe Rd. West back in 1994. "We do everything a florist should do plus more," says Mazzuco. "We look after our customers, and we work always to be innovative in design and competitive when it comes to price. We strive for perfection and excellence in service."

It's clear the partners are doing a lot of things right. And along with their commitment to customer service and quality comes a commitment to the community that has embraced their talents. "Instead of investing in advertising, we invest in the community," says Mazzuco. "We support the Heart and Stroke Foundation, Wellspring, the Cancer Society, the Chef's Challenge, the Mayor's Awards. A lot of fundraising events don't have a budget for flowers, so there we can make a difference."

Single-minded commitment to low prices has made Costco a platinum winner in the Business Times Top Performers in the warehouse retail category, and a winner across the country and around the world. Consumers know all about the giant warehouse stores that market bulk and quality at low prices. Check your colleagues' wallets and there's a good chance you'll find a few Costco membership cards.

It's no surprise that Pallett Valo LLP was voted by Business Times readers as the platinum legal firm in the City. Founded in 1948, the firm has lived its commitment to being the best at whatever it does by offering only those services at which it excels. According to Managing Partner Anna Esposito, the decision to limit the firm's offerings to eight business specializations was made out of commitment to their clients. "What we do, we do very well or we find people who can do it for our clients," says Esposito. "Otherwise it wouldn't be fair to our clients."

The firm has eight areas of specialization: Business Law, Commercial Real Estate; Insolvency and Corporate Restructuring; Labour and Employment; Litigation; high-end Pension Law; Wills, Estates and Trusts; Privacy Law; and Esposito heads up the Construction Law group.

There are subsections within those eight areas, but the firm does no family or criminal law, and no residential real estate, though they do act for builders. Esposito describes the concept of a 'full service law firm' as an oxymoron - you can't be all things to all people and do it well. The firm combines their commitment to clients with commitment to the community. Sept. 20th saw Pallett Valo hosting a Business Law Summit 2007 at the Novotel Hotel.

The idea was to bring together presidents,

chief financial officers, general managers, HR professionals, and other company leaders to get a short but sweet update on the latest legal issues. This is the second year for the event which showcased 11 speakers in less than four hours. Industry experts will shed light on such areas as: commercial real estate law, environmental law, insolvency law, trademarks and patents, immigration law, human resources law, construction law, family-owned businesses, human resources, intellectual property, litigation and more.

As lead sponsor, Pallett Valo provided half the speakers at the 07 summit but they stayed true to their commitment to focus on their strengths.

"We've broadened the scope this year, to join with other sponsors," Esposito explains. But they brought in other sponsors to cover fields outside their areas of expertise. That explains why Mississauga's Manager of Economic Development, Larry Petovello, kicked the day off with a talk about 'Developing Canada's 21st Century City' because growth issues for business is currently a hot topic.

"Our philosophy is to serve our clients with right sized thinking," says Esposito. "We understand each client's industry and business and our approach is to ask 'what is the right size response to this client's problem?' Do they need a senior lawyer, a junior lawyer or a team of lawyers? And then we build a response base on that assessment."

Commitment to the community is a major focus for 5th Business Inc., (www.5thbusiness.com) one of Canada's leading marketing strategy and communications companies and a platinum winner of our Top Performers. The company put their expertise in communication to work for the United Way of Peel Region's 2007 marketing campaign. The 'Come together' campaign theme will be appearing on billboards, buses and in workplaces throughout Peel Region, to bring the United Way message.

"It is our privilege to collaborate with and support high calibre, relevant organizations like United Way of Peel Region. Today's market is very competitive for business in any category and not-for-profits often face the same challenges as our commercial clients", said Margo Hunnisett, 5th Business vice president of Client Services.

Liz Leake, who handles marketing at United Way of Peel Region comments, "United Way brings together people from all parts of our community to focus on social issues and create lasting change. We are excited about the power of the "Come Together" message and the resonance it will have for both our supporters and those who receive assistance through United Way-funded agencies."



(L-R): Anne Kennedy, Pamela Green and Anna Esposito, all partners with Pallett Valo LLP, held their 9th annual thank you to clients earlier this year. The law firm is a Top Platinum Performer in our poll.



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